



## **Deep Security**Total Protection for Datacenter and e-commerce

**Khoi Ngo** 

Country Sales Manager, Vietnam & Cambodia

PARTNER
TECHNOLOGY
ALLIANCE

#### **About Trend Micro**

A global cloud security leader that creates a world safe for businesses and consumers exchanging digital information, through content security and threat management

EVA CHEN CEO and Co-Founder



#### VISION

A world safe for exchanging digital information

#### MISSION

Innovate to provide the best content security that fits into the IT infrastructure

#### ounded

United States in 1988

Headquarters

Tokyo, Japan

Employees 5,000

Markat

Content Security and Threat Management

\_ocations

28 Offices Worldwide

\$1 Billion Annual Revenue / \$1.7 Billion Total Assets

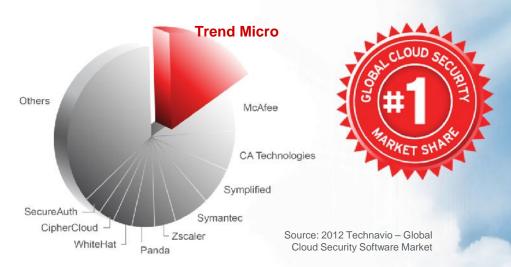
#1 in Virtualization & Corporate Server Security

Top 3 in Messaging, Web and Endpoint Security

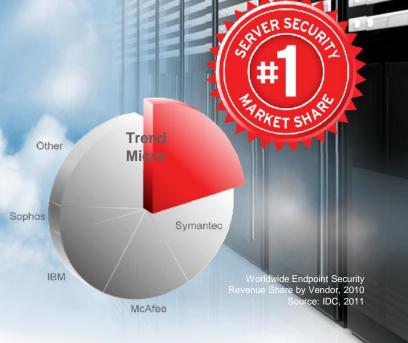
A Leader in Cloud Security



## Trend Micro - #1 Market Leader in Securing Your Journey to the Cloud







Source: 2011 Technavio – Global Virtualization Security Management Solutions

Copyright 2009 Trend Micro Inc.



#### **Trend Micro Foundation: TrendLabs**

TrendLabs helps provide a worldwide platform for delivering timely threat intelligence, service, and support anytime, anywhere.



- More than 1000 threat research and service and support experts at 15 locations
- · Collaborative account management
- Automated alerts for new threats
- ISO 9001 2000, BS7799 certifications
- COPC-2000 Standards Certification

- > Protection requires more than a product...
- > It requires service—timely and expert service.







# Trend Micro and VMware Alliance

#### **History of Security Innovation with VMware**



#### **Improves Security**

by providing the most secure virtualization infrastructure, with APIs, and certification programs



#### **Improves Virtualization**

by providing security solutions architected to fully exploit the VMware platform



Feb: Join VMsafe program VMworld: Trend Micro virtsec customer

May: Trend acquires Third Brigade

Nov: Deep Security 7 with virtual appliance

RSA: Trend Micro Demos Agentless

> Sale of DS 7.5 Before GA

Dec: Deep Security 7.5 w/ Agentless AntiVirus

Vmworld: Announce Deep Security 8 w/ Agentless FIM

RSA: Other vendors "announce" Agentless

2008

RSA: Trend Micro announces Coordinated approach & Virtual pricing And shows Vmsafe demo 2009

July: CPVM GA

RSA: Trend Micro announces virtual appliance

2010

VMworld: Announce Deep Security 7.5

Q4: Joined EPSEC vShield Program
Copyright 2009 Trend Micro Inc.

2011

Q1: VMware buys Deep Security for Internal VDI Use

2010:

>100 customers >\$1M revenue



#### Trend Micro Momentum with vSphere Customers

- ♦ VMware-integrated agentless antivirus released in Nov. 2010
  - 1000 agentless security customers in the first year
  - Over 250,000 VMs are licensed for agentless antivirus
- Full agentless Deep Security suite available for vSphere 5
- ♦ Latest Agentless File Integrity Monitoring released in 2012
- ♦ Largest customer purchase is 8,000 VMs
- ♦ Most dense deployment is 300 VMs/host

"Deep Security provides a **robust** set of tools to add to your toolbox.

The perceived **performance** improvement is **visible** to the naked eye."

- Ed Haletky, Virtualization Practice (www.virtualizationpractice.com)



#### **Trusted by Global 500 Companies**

- 48 of the top 50 Global Corporations
- 10 of the top 10 Automotive companies
- 10 of the top 10 Telecom companies
- 8 of the top 10 Banks
- 9 of the top 10 Oil companies

## **Trust Trend Micro security solutions\***



Trend Micro protects **96%** of the top 50 global corporations.



Trend Micro protects 100% of the top 10 automotive companies.



Trend Micro protects
100% of the top
10 telecom
companies.



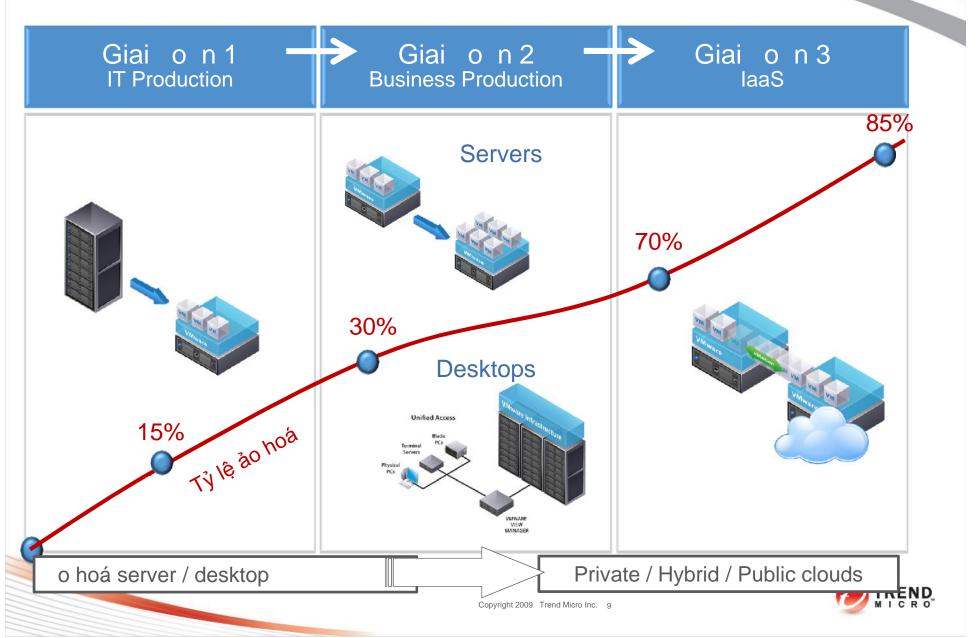
Trend Micro protects **80%** of the top 10 banks.



Trend Micro protects **90%** of the top 10 oil companies.



## Nh ng giai o n c a l trình o hoá lên T M



## Security challenges in virtualization

VMware and Trend Micro help customers address these issues, and accelerate the journey

08-31

IT Production	Business Production	lTaaS	
Virtualization Rate Adoption Rate		Data destruction  Multi-tenancy  Diminished perimeter	12 11 10
		Data access & governance  Data confidentiality & integrity  Compliance / Lack of audit trail	9 8 7
		Complexity of Management	6
		Resource contention	5
		Mixed trust level VMs	4
	Unified Access	Instant-on gaps	3
	Part of the state	Inter-VM visibility & attacks	2
	TOPOGRAFI WO'N' MONAGES	Host controls under-deployed	1

## Security challenges in virtualization journey

(Explains the security and compliance challenges previously outlined)

- Host-based controls under-deployed
  File Integrity Monitoring, host IDS/IPS and anti-malware are often under-deployed, because of cost, complexity or performance.
- Inter-VM visibility & attacks
  Traditional network security devices cannot detect or contain malicious inter-VM traffic.
- Instant-on gaps
  It's all but impossible to consistently provision security to 
  "instant-on" VMs, and keep it up-to-date. Dormant VMs can eventually deviate so far from the baseline that 
  merely powering them on introduces a massive security hole.
- Mixed trust level VMs
  Workloads of different trust levels are likely being consolidated onto a single physical server without sufficient separation..
- Resource contention
  Resource-intensive operations (AV storms & pattern-file updates) can quickly result in an extreme load on the system.
- Complexity of Management
  Virtualization has led to the proliferation of more virtual
  machines (VM sprawl) than their physical predecessors,
  leading to increased complexity in provisioning security
  agents to each VM, and constantly reconfiguring, patch
  and rolling out patterns to each VM.

Compliance/Lack of audit trail

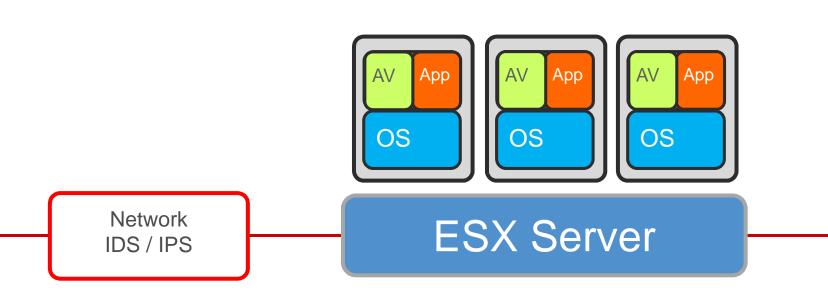
Higher levels of consolidation put greater stress on the ability to ensure compliance, particularly amongst mission critical / Tier 1 applications. As well, virtualization makes it more difficult to maintain audit trails, and understand what, or by whom, changes were made.

- Data confidentiality & integrity
  Unencrypted information in cloud environments is subjected to various risks including theft, unauthorized exposure and malicious manipulation
- Data access & governance
  RESTful-authentication\* in the cloud can be susceptible to brute force and hijacking, attacks allowing unauthorized data access. Breakdown in the separation of duties might allow unauthorized vendor access to data. (\* Representational State Transfer)
- Diminished perimeter
  Security mechanisms are under the cloud service provider's control and perimeter security mechanisms are significantly diminished.
- Multi-tenancy
  In cloud environments, your VMs exist with other
  unfamiliar, potentially hostile VMs with unknown security.
- Data destruction

  Some cloud providers do not overwrite storage before recycling it to another tenant; in some cases where the storage is overwritten, data may be vulnerable after a system crash or unexpected termination.



### Các b o m t truy n th ng cho server

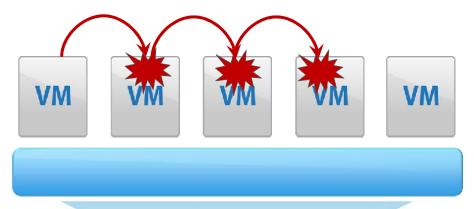


- Anti-virus: b o v ki u cài agent-based cho t ng VM, tr c ti p trên server. nh k download signature file và quét toàn b HDD.
- IDS/IPS: S d ng thi t b ho c software trên I p m ng



# 2 Inter-VM attacks

V n x y ra t n công gi a các VM cùng server v t lý do s d ng chung CPU, RAM, Disk



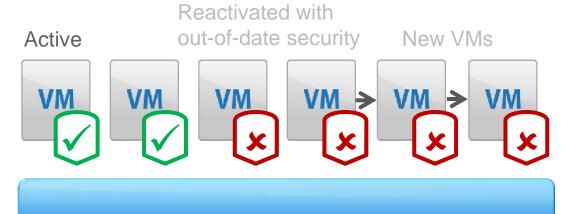




# 3 Instant-on gaps

L h ng an ninh c a các VM activate/inactivate/ dormant/newly added... phát sinh trong quá trình v n hành và không th patch & restart server m i lúc



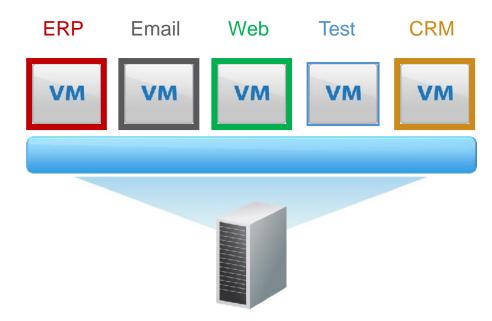






# 4 Mixed trust level VMs

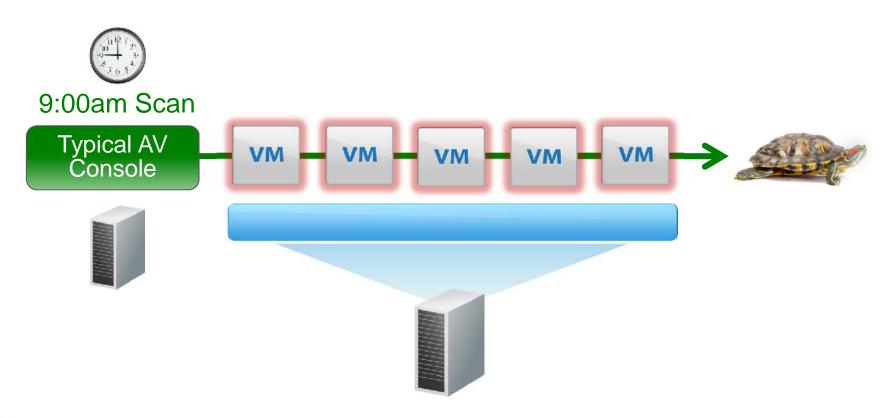
Chênh I ch ngày càng t ng v tin c y và u tiên gi a các VM cùng server v t lý. Trong quá trình v n hành liên t c c a ng d ng, r t khó cách ly các VM này.





# 5 Resource contention

Tiêu th áng k ngu n l c c a server c bi t khi VM ng lo t quét virus ho c c p nh t signature file

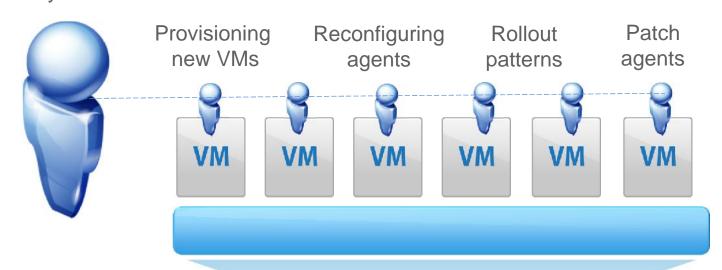




## 6)

## Complexity of Management

Các VM thu c quy n qu n lý c a các ch th có nhi u m c an toàn khác nhau và không chia x quy n qu n lý cho IDC admin trong khi l i òi h i admin ph i m b o security m c cao nh t.



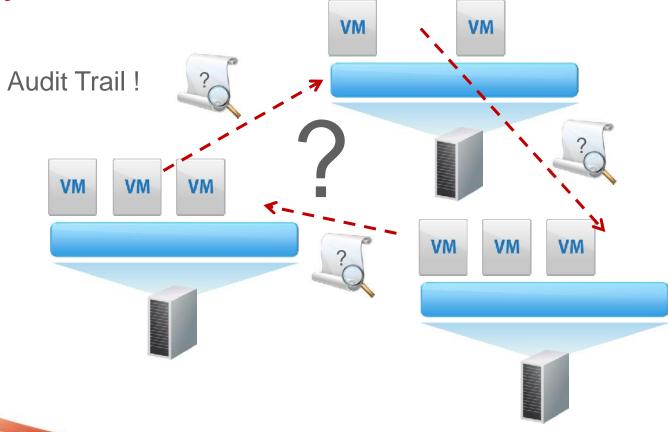






### Compliance/Lack of audit trail

R t khó theo k p yêu c u m b o tuân th các chu n PCI cho server trong m t tr ng o luôn co dãn và thay i



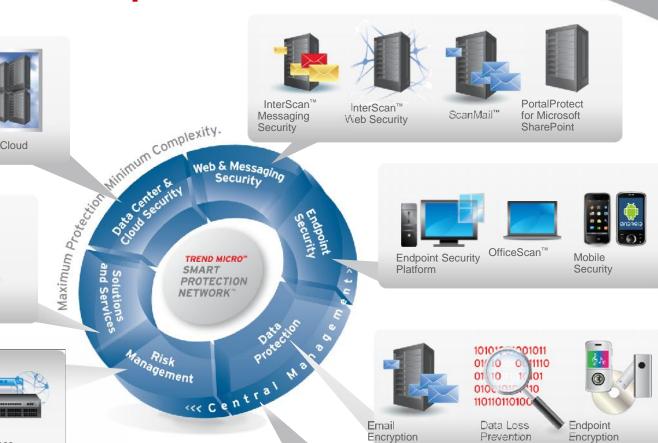


### **Trend Micro – Enterprise Products**











Control Manager

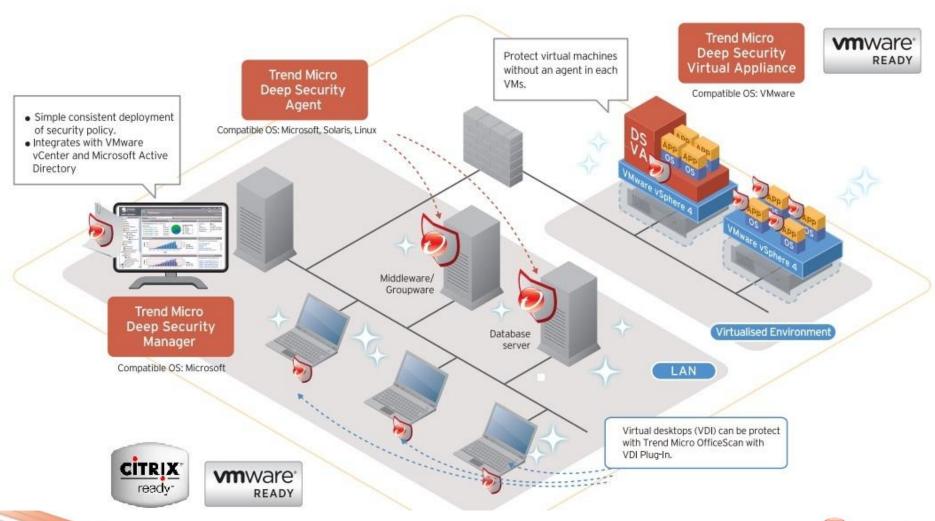
**Endpoint Security** 

Platform





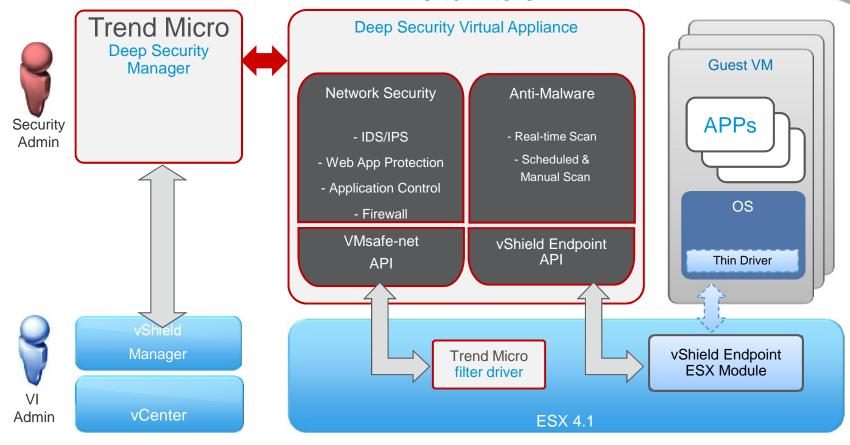
### **Deep Security diagram – agent & agentless**





## **Agent-less Security Architecture**

**Trend Micro** 



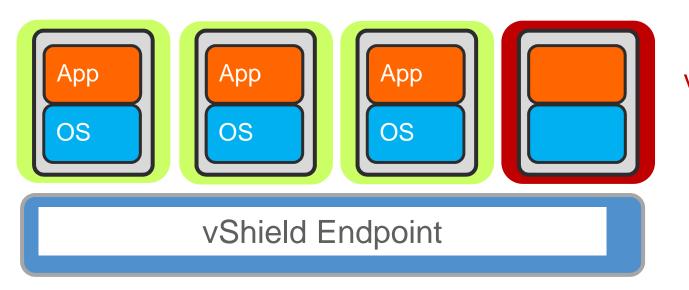
Legend →

Trend Micro product components

VMware Platform vShield Endpoint Components



## True style of security for virtualization: Hypervisor vs Agentless and Virtual Appliance

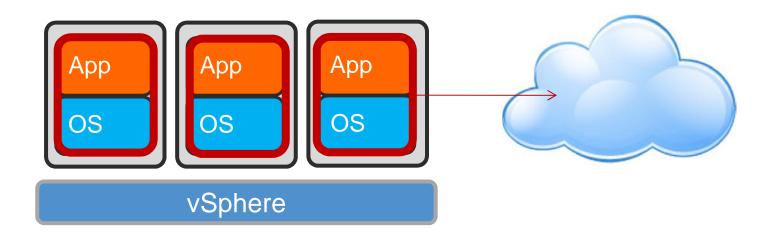


Anti-virus
Virtual Appliance

- Secures VMs from the outside using vShield Endpoint APIs
- More manageable: No agents to configure, update, patch
- Faster performance: Freedom from AV Storms
- Stronger security: Instant ON protection + tamper-proofing
- Higher consolidation: Inefficient operations removed

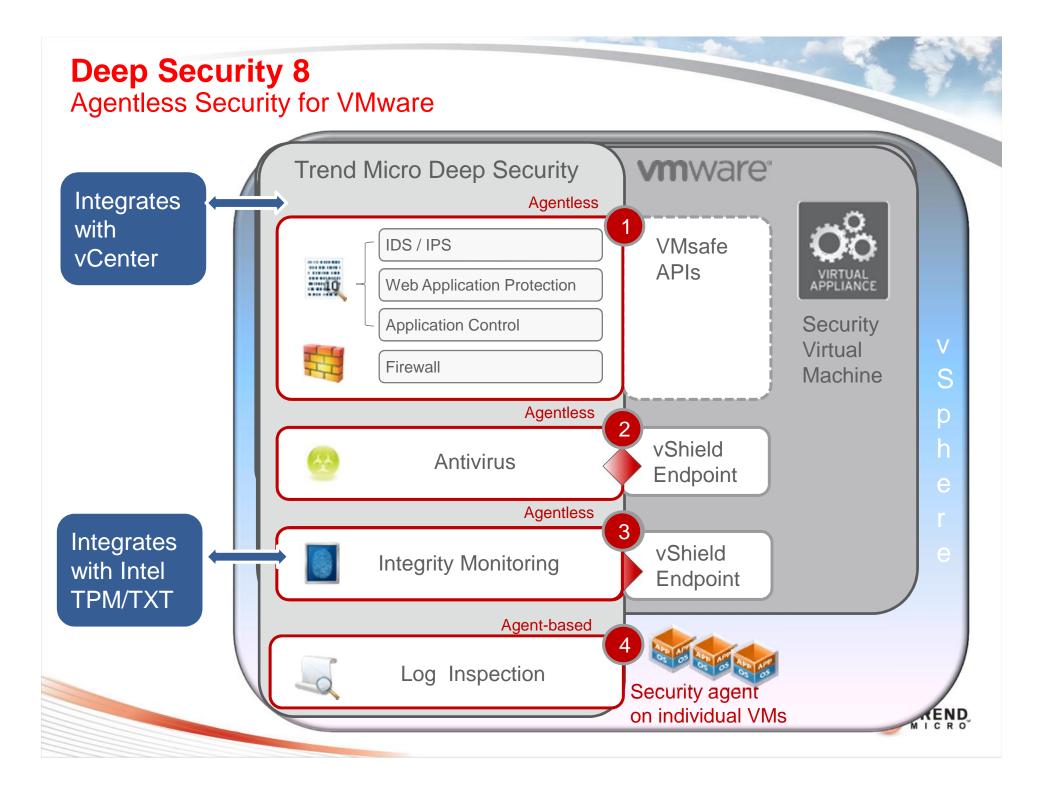


#### **Security that is Cloud-Ready**



- Security for datacenter VMs moves to the cloud with application and data
- Advanced security modules (IDS/IPS, Integrity monitoring) protect server in multi-tenant environment





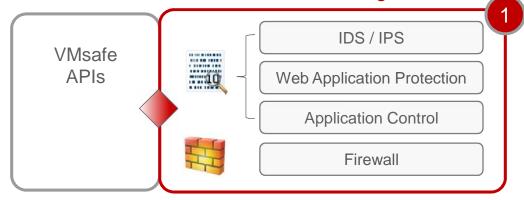
## **Deep Security 8.0 Summary**





DEEP SECURITY

Agentless



Detects and blocks known and zero-day attacks that target vulnerabilities (PCI\*)

Shields web application vulnerabilities (PCI\*)

Provides increased visibility into, or control over, applications accessing the network

Reduces attack surface. Prevents DoS & detects reconnaissance scans (PCI\*)

#### Agentless

Agent-based



Detects and blocks malware (web threats, viruses & worms, Trojans). (PCI\*)

Detects malicious and unauthorized changes to directories, files, registry keys. (PCI\*)

Integrates with vCenter

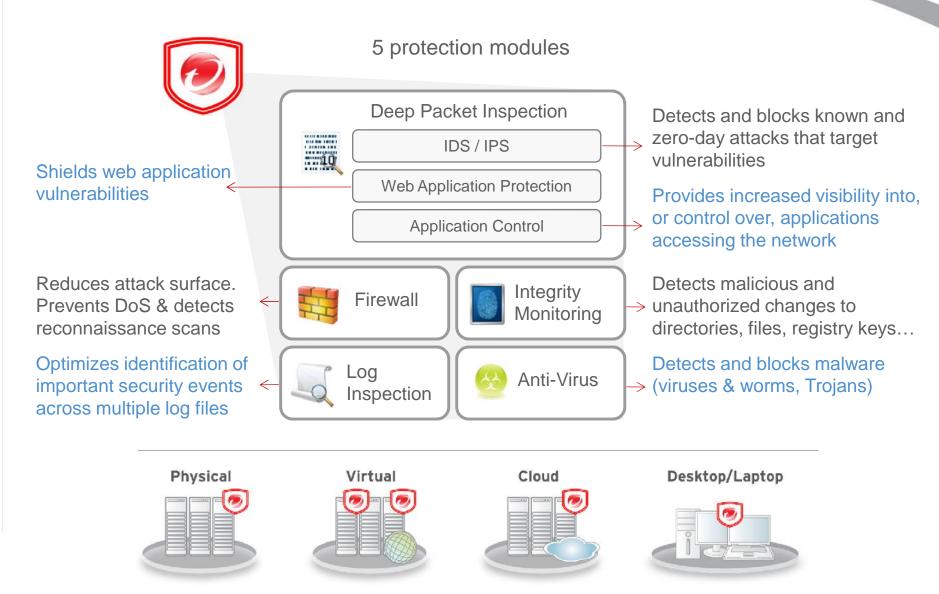


Log Inspection

Optimizes the identification of important security events buried in log entries. (PCI\*)

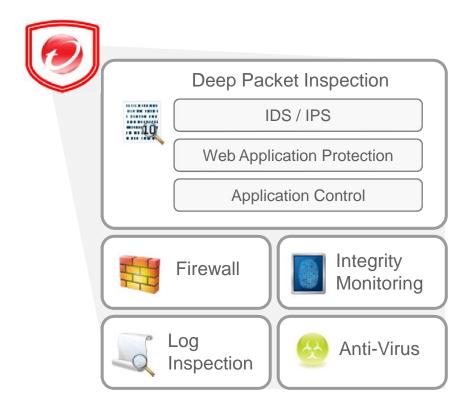


## **Trend Micro Deep Security**



Protection is delivered via Agent and/or Virtual Appliance

## Deep Security for PCI compliance



## Addressing 7 PCI Regulations and 20+ Sub-Controls Including:

☑ (1.)	Network Segmentation
☑ (1.x)	Firewall
☑ (5.x)	Anti-virus*

☑ ((	6.1)	Virtual	Patching**

☑ (11.5) File Integrity Monitoring



<sup>\*</sup> Available for VMware only Q3 2010

<sup>\*\*</sup> Compensating Controld Micro Inc.

## Addresses distributed environment challenges



#### **Firewall**

Full function centrally managed network and application firewall

Reduces PCI scope without the cost and complexity of network firewalls



#### **Deep Packet Inspection**

Provides IDS / IPS, Web App Protection, Application Control Eliminates ad-hoc/emergency patching Protects "un-patchable" systems and applications



#### **Integrity Monitoring**

Full System Monitoring in real-time; Scheduled & on-demand scanning

Detects remote malicious activities

Provides audit trail of system changes



#### Log Inspection

Collects & analyzes OS and application logs for security events

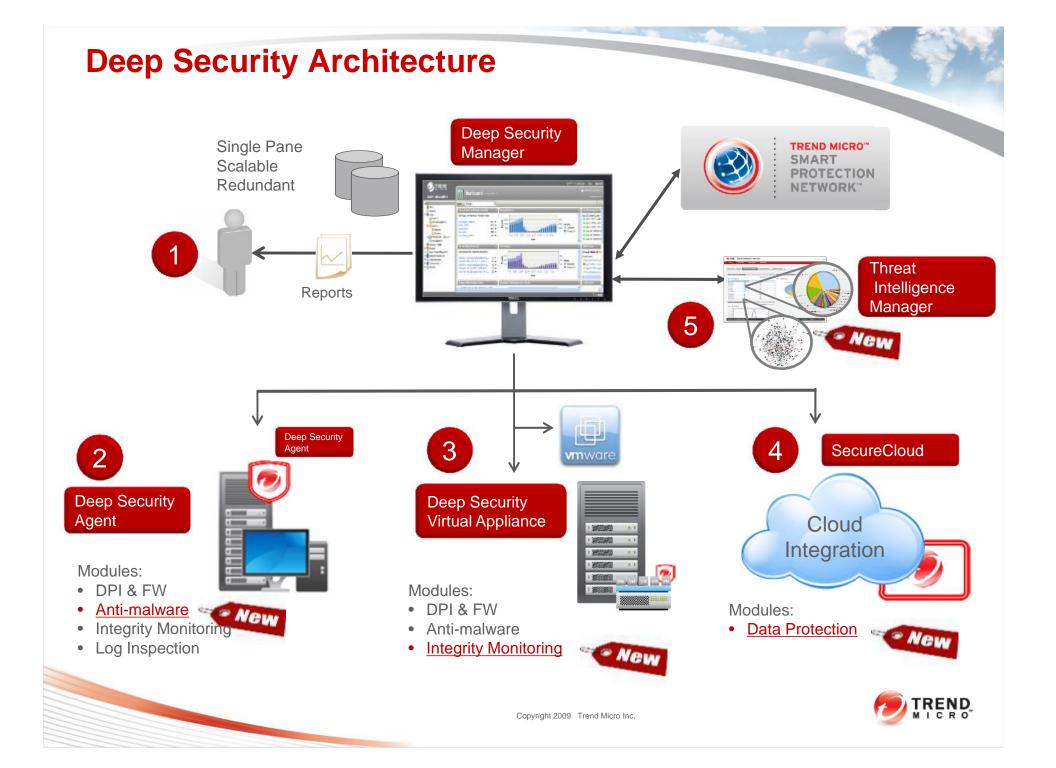
Automates event collection & analysis
Prioritized alerting focuses management
and minimizes overhead



#### **Antivirus**

Malware protection for virtual servers

Optimized performance and flexibility in a single solution



### **Platforms protected**



Windows 2000

Windows 2003 (32 & 64 bit)

Windows XP

Vista (32 & 64 bit)

Windows Server 2008 (32 & 64 bit)

Windows 7

HyperV (Guest VM)



8, 9, 10 on SPARC 10 on x86 (64 bit)



Red Hat 4, 5 (32 & 64 bit) SuSE 10, 11



VMware ESX Server (guest OS)
VMware Server (host & guest OS)



XenServer (Guest VM)



HP-UX 11i (11.23 & 11.31) AIX 5.3, 6.1



Integrity Monitoring & Log Inspection modules



### **Virtual Patching**

Challenge'

Consistent patch
management and
deployment to protect
against vulnerability exploits



- Attacks on system and application vulnerabilities.
- Unable to keep up with various patches for mixture of server operating systems and applications.
- Certain applications and servers cannot be stopped for patch application.
- Patches are no longer provided for legacy applications and operating systems.

operating systems.

- Patches are no longer provided for legacy applications and
- Operating systems and applications.
   Certain applications and servers cannot be stopped for
- Unable to keep up with various patches for mixture of serve
- Attacks on system and application vulnerabilities

Solution

Virtual Patching - Automatically detect vulnerabilities in operating system and application, and protect them from exploits.



- Automatically take an inventory of applications and OS on the server and identify relevant Common Vulnerabilities and Exposures (CVE)
- Automatically apply IDS/IPS rules to shield affected applications and OS.
- Look for out-of-box protection against 100+ applications, including database, web, email and FTP servers.

including database, web, email and FTP servers.

- Look for out-of-box protection against 100+ applications,
- Automatically apply IDS/IPS rules to shield affected applications and OS.
- Automatically take an inventory of applications and QS on the server and



### **The Patching Conundrum**

Takes days to months Enterprise Vulnerabilities

until patches are available and can be tested & deployed

Patches are no longer

being developed

Enterprise Legacy
Applications

Unsupported OSs
& Applications

Unpatchable
Systems

Developers not available to fix vulnerabilities

Can't be patched because of cost, regulations, SLA reasons

- Enterprises spend a third of their time on patching
- But ¾ of enterprises say their patching is not effective

Source: InformationWeek, Analytics Report: 2010 Strategy Security Survey



## Over 100 applications protected Deep Security rules shield vulnerabilities in these common applications

Other applications

Rsync, OpenSSL, Novell Client

Operating Systems	Windows (2000, XP, 2003, Vista, 2008, 7), Sun Solaris (8, 9, 10), Red Hat EL (4, 5), SuSE Linux (10,11)
Database servers	Oracle, MySQL, Microsoft SQL Server, Ingres
Web app servers	Microsoft IIS, Apache, Apache Tomcat, Microsoft Sharepoint
Mail servers	Microsoft Exchange Server, Merak, IBM Lotus Domino, Mdaemon, Ipswitch, IMail,, MailEnable Professional,
FTP servers	Ipswitch, War FTP Daemon, Allied Telesis
Backup servers	Computer Associates, Symantec, EMC
Storage mgt servers	Symantec, Veritas
DHCP servers	ISC DHCPD
Desktop applications	Microsoft (Office, Visual Studio, Visual Basic, Access, Visio, Publisher, Excel Viewer, Windows Media Player), Kodak Image Viewer, Adobe Acrobat Reader, Apple Quicktime, RealNetworks RealPlayer
Mail clients	Outlook Express, MS Outlook, Windows Vista Mail, IBM Lotus Notes, Ipswitch IMail Client
Web browsers	Internet Explorer, Mozilla Firefox
Anti-virus	Clam AV, CA, Symantec, Norton, Trend Micro, Microsoft



Samba, IBM Websphere, IBM Lotus Domino Web Access, X.Org, X Font Server prior,

#### **Deep Security 8: Key benefits**

Provides layered defense against sophisticated attacks

Shields against known and unknown vulnerabilities

- Monitors system and hypervisor integrity
- Web reputation prevents malicious website access
  - Prioritize secure coding efforts
    - Manage unscheduled patching
    - Cloud-based event whitelisting & Trusted events simplify FIM mgmt

Prevents Data
Breaches &
Business
Disruptions

Enables Compliance

Supports
Operational Cost
Reductions

Supports more PCIDSS 2.0, NIST, HIPAA& other regulations

Detailed reports document prevented attacks & compliance status

- Agentless architecture accelerates realize virtualization savings
- Integration to enterprise platforms & apps lowers costs





#211101 February 2011 Commissioned by Trend Micro, Inc.

#### Trend Micro Deep Security 7.5 vs. McAfee and Symantec

Anti-virus Performance in VMware FSX Virtual Environments

#### **Executive Summary**

Server and desktop virtualization are essential elements of any IT strategy that seeks to decrease capital and operational expenditures. In the rush to implement virtualization technologies, many organizations simply deploy the same anti-virus solution that is in use on their physical server and desktop systems. Because these traditional anti-virus solutions are not designed specifically for virtual environments, they can create significant operational issues such as anti-virus (AV) storms, resource wastage and administrative overhead, and hamper the organization's objective of maximizing VM densities.

Trend Micro, Inc. commissioned Tolly to benchmark the performance within virtual environments of the Trend Micro Deep Security solution vs. McAfee Total Protection for Endpoint and Symantec Endpoint Protection 11.0. Specifically, this testing evaluated the impact each solution had on host system (physical server) resources especially as guest machine density increased to up to 100 virtual machines simultaneously running in a VM ware ESX 4.1 environment.

#### TEST HIGHLIGHTS

The Trend Micro Deep Security Virtual Appliance:

- Demonstrated consistently lower demand for system CPU, memory and disk I/O over traditional agent-based solutions even during periods when the workload was designed not to stress AV
- Successfully avoided AV storm issues with scheduled scans and pattern updates that prevented other solutions from testing beyond 25 VMs
- 3 Demonstrated density improvements of 29% to 275% over McAfee and Symantec running test workloads

Tests showed that Trend Micro Deep Security, which provides an agentless virtual appliance-based approach to anti-virus protection optimized for virtualization, consistently consumed less CPU, RAM and disk I/O resources than the non VM-aware implementations where anti-virus agents and processing resided in each and everyWindows 7 virtual machine.



## **Tolly Group – Test report**

http://us.trendmicro.com/us/home/enterprise/tolly-report/index.html

Но с

 $\frac{http://trendmicro.mediaroom.com/index.php?s=43\&type=current\&new}{s\_item=862\&WT.mc\_id=2008HP\_News}$ 

#### **VMware Performance Host Testbed Components**

Component	Version/Build
VMware ESX	4.1.0
VMware vCenter Server	4.1.0 build 258902
VMware View Composer Server	2.1 build 277387
VMware View Connection Server	4.5.0
VMware vShield Manager	4.1 build 310451
Server Hardware	2x Xeon x5680 (Hexacore) running at 3.33GHz with 192 GB of DDR 3 RAM (Total of 24 logical cores)
Storage Area Network	HP StorageWorks MSA connected via 4GB FibreChannel
Guest VM Resources	1GB RAM and 1 vCPU
Guest Operating System	Microsoft Windows 7 Enterprise

Systems Under Test

Vendor	Product	Components	Virtual Machine Aware	Implementation
Trend Micro, Inc.	Deep Security 7.5	Trend Micro Deep Security Manager version 7.5.1378; Trend Micro Deep Security Virtual Appliance 7.5.0.1600; Filter Driver 7.0.0.894; Default configuration. Assigned the pre-configured Windows Anti-Malware Protection security profile.	Yes	Automatic, single virtual appliance. Agentless client communicates via VMware vShield API
McAfee	Total Protection for Endpoint	McAfee ePolicy Orchestrator 4.5; McAfee Agent for Windows 4.5.0 Minor Version 1270; McAfee VirusScan(R) Enterprise 8.7.0 Minor version 570 with Hot Fix 2; McAfee AntiSpyware Enterprise 8.7 Minor version 129; McAfee Host Intrusion Prevention 7.0.0 minor Version 1070; McAfee SiteAdvisor(R) Enterprise Plus 3.0.0 Minor version 476 All with default policies. Cancelled pre-configured Full Scan and Update client tasks.	No	Traditional endpoint client
Symantec	Endpoint Protection 11.0	Version 11.0.6100.645	No	Traditional endpoint client

Source: Tolly, October 2010 Table 2

2010 Table 3



#### **Tolly Report**

- Third party lab test of DS Agentless AV with traditional AV
- Symantec Endpoint Protection 11.0 and McAfee VirusScan Enterprise 8.7 were tested
- Symantec/McAfee consumed more virtual system resources (CPU, Memory, Disk) in both idle and storm conditions
- Symantec/McAfee could not scale to support over 25 desktop VMs/host
- Tolly Group report projects that Trend can support 2-3 times desktop VM density as these other solutions.
- Report is hosted on <u>www.trendmicro.com/virtualization</u> as well as on Tolly.com



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# **Tolly Report Test Environment**

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Guest VM Resources	1GB RAM and 1 vCPU
Guest Operating System	Microsoft Windows 7 Enterprise

			-
Systems	Unc	ler	lest

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McAfee	Total Protection for Endpoint	McAfee ePolicy Orchestrator 4.5; McAfee Agent for Windows 4.5.0 Minor Version 1270; McAfee VirusScan(R) Enterprise 8.7.0 Minor version 570 with Hot Fix 2; McAfee AntiSpyware Enterprise 8.7 Minor version 129; McAfee Host Intrusion Prevention 7.0.0 minor Version 1070; McAfee SiteAdvisor(R) Enterprise Plus 3.0.0 Minor version 476 All with default policies. Cancelled pre-configured Full Scan and Update client tasks.	Νο	Traditional endpoint client
Symantec	Endpoint Protection 11.0	Version 11.0.6100.645	No	Traditional endpoint client

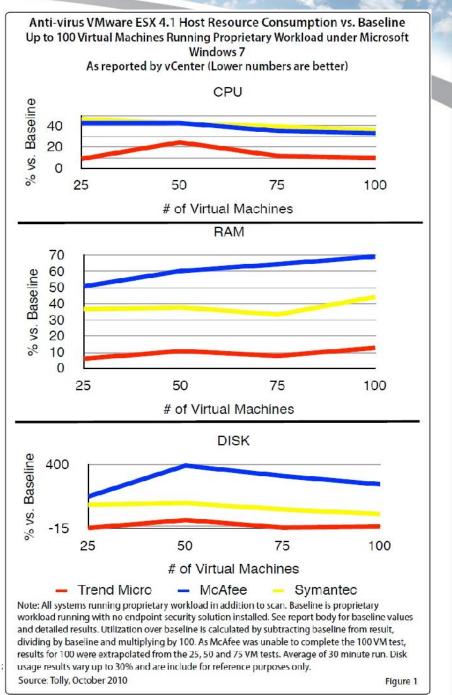
2010 Table 3



Source: Tolly, October 2010

# Tolly Report "Idle Load" Results

- All tests observed % consumption over baseline for each resource at 25, 50, 75 and 100 desktop VMs
- On average: Symantec and McAfee consumed 1.7 to 8.5 times the Trend Micro resource overhead – even when idle

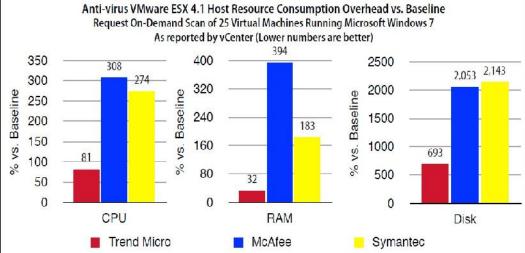


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#### Tolly Report "Full Scan Storm" Load

 At 25 VMs: Symantec and McAfee depicted 'storm' symptoms with resource usage from 3.4 times to 12 times as DS AV.

- Symantec & McAfee could not be tested beyond 25 desktop VMs
- DS AV was endorsed as being able to support 100 VMs per host



Note: All systems running proprietary workload in addition to scan. Baseline is proprietary workload running with no endpoint security solution installed. Baseline values: Average CPU = 4,109.76 MHz, Average RAM = 7,893.28 MB, Average Disk = 1,741.23 KBps. Trend automatically runs only a single scan at one time. Other vendors triggered 25 simultaneous scans. Each vendor recommends various methods such as randomization for load-leveling on-demand scans. See report body for details. Utilization over baseline is calculated by subtracting baseline from result, dividing by baseline and multiplying by 100. Average of 30 minute run.

Source: Tolly, October 2010 Figure 2

#### Anti-virus Solution Scalability Under VMware ESX 4.1 On-Demand Scan Scenarios of Virtual Machines Running Microsoft Windows 7

Vendor	Product	Number of Virtual Machines Targeted for On-Demand Scan						
		25	50	75	100			
Trend Micro, Inc.	Deep Security 7.5	Yes, completely stable	Yes, completely stable	Yes (projected, not tested)	Yes (projected, not tested)			
McAfee	Total Protection for Endpoint	Yes, but with stability problems	Because of instability problems with 25 simultaneous scans, Tolly engineers did not attempt greater numbers. McAfee offers a randomization option in its client task that could provide load distribution for such both scheduled and manually triggered tasks.					
Symantec	Endpoint Protection 11.0	Yes, but with stability problems	Because of instability problems with 25 simultaneous scans, Tolly engineers did not attempt greater numbers. Symantec recommends configuring scheduled tasks for randomization. This would spread the on-demand scan requests for 100 virtual machin to approximately 160 hours by default. Manually triggered tasks cannot have randomi start times.					

Note: Trend Micro is the only virtualization-aware solution tested and automatically staggers on-demand scans so that scans are performed serially.

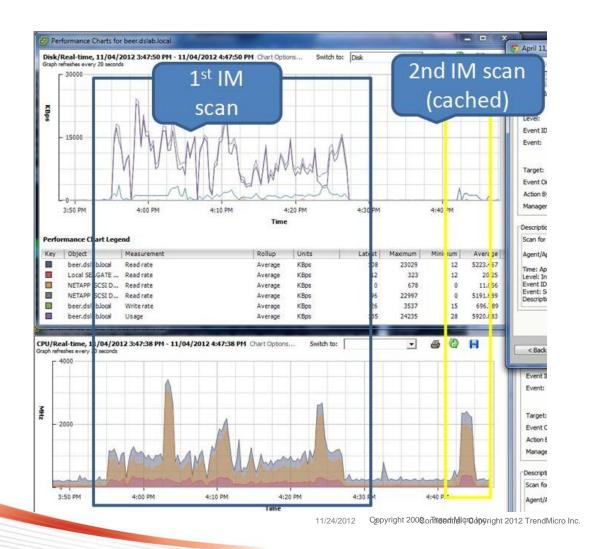
Source: Tolly, October 2010

Table 1

## Further Reductions in IOPS and CPU utilization

Additional efficiency from coming vShield and Deep Security capabilities

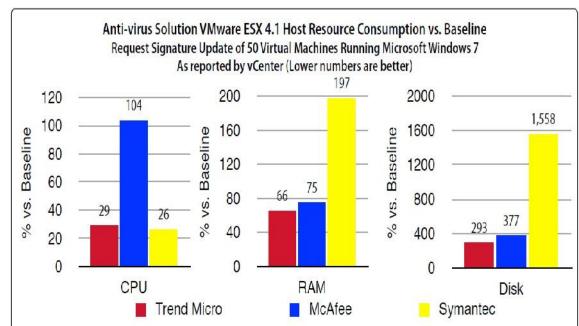
- Caching in security virtual appliances reduces utilization on subsequent scans
- Reduced IOPS will further enhance VDI consolidation





#### Tolly Report "Pattern Update Storm" Load

- Like full scans, pattern updates also led to AV storms with Symantec and McAfee
- Again, McAfee consumed about 3.6 times the CPU and Symantec consumed 3 times the RAM of DS AV.



Note: All systems running proprietary workload in addition to test task. Baseline is proprietary workload running with no endpoint security solution installed. Baseline values: Average CPU = 8,434.91 MHz, Average RAM = 14,119.62 MB, Average Disk = 2,341.41 KBps. Trend only needs to download the signature file to its single virtual security appliance. Other vendors triggered 25 simultaneous updates. Each vendor recommends various methods for load-leveling updates. See report body for details. Utilization over baseline is calculated by subtracting baseline from result, dividing by baseline and multiplying by 100. Average of 15 minute run.

Source: Tolly, October 2010 Figure 3



# **Tolly Report VM Density Comparisons**

Nominal VM Density (Assuming Idle load)

Trend density = 29-43% higher

<u>True VM Density</u> (Factoring AV storm avoidance)

Trend density = 106-274% higher

= 2 times to 3.75 times

(On server VMs, same level of resource efficiency = 40-60% improvement in true density.)

## VM Density Improvement - Proprietary Workload: Trend vs. Competitor (Nominal Density)

	CPU	RAM	DISK
McAfee	31.4%	42.4%	236%
Symantec	34.6%	29%	174%

## VM Density Improvement - On-Demand Scan: Trend vs. Competitor (True Density)

	CPU	RAM	DISK
McAfee	124.9%	273.5%	171.6%
Symantec	106.0%	114.1%	183%

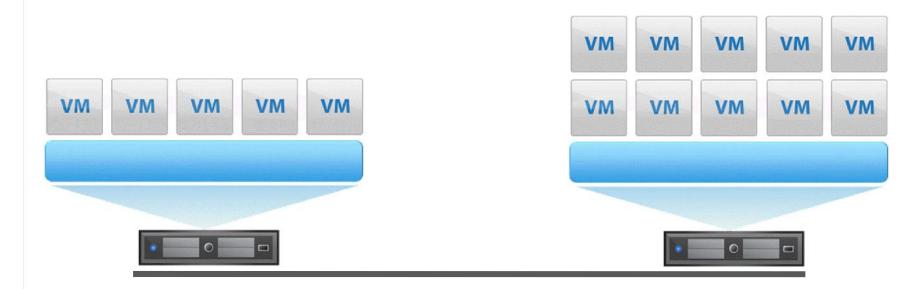
Note: Based on resource consumption, figures in table represent the scaling/density improvement potential of Trend Micro vs. each competitor.

Nominal density refers to systems running a load that does not stress the AV. True density refers to a load that drives the AV solution.

Source: Tolly, October 2010

Table 5

#### **Consolidation: Which one is better?**

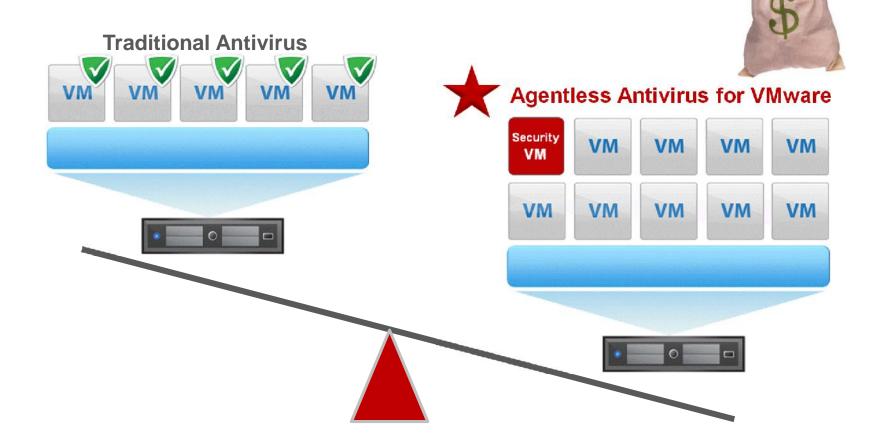






#### **Agentless Security for VMware**

Tips the economics in your favor





## **Improved Density means \$\$\$ Saved**

Desktop Virtualization TCO 1000 Virtual Desktops	With Trend Micro	With Traditional Antivirus			
VDI Images per server	75	25			
Servers Required to Host 1000 Virtual Desktops	14	40			
Capex Savings for 1 server	\$5900 (from VMware TCO Calculator)				
Power, Cooling & Rackspace Savings for 1 server over 3 years	\$3600 (from VMware TCO Calculator)				
3-year savings for 1000 virtual desktops running Trend Micro	\$(5900+3600) X 26	fewer servers = \$247,000			

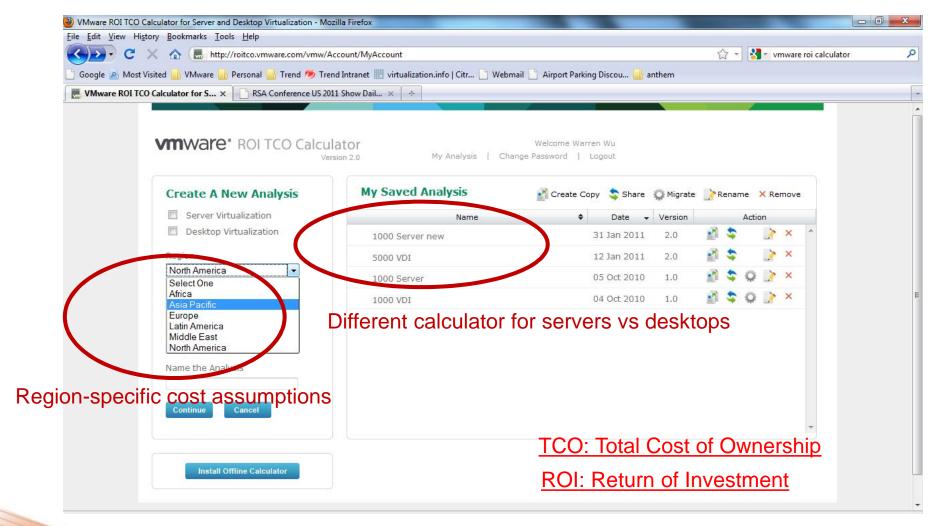
Similar savings accrue for server VM as well.

3-year savings for 600 server VMs running Trend Micro = \$200,000



#### VMware Online ROI TCO Calculator

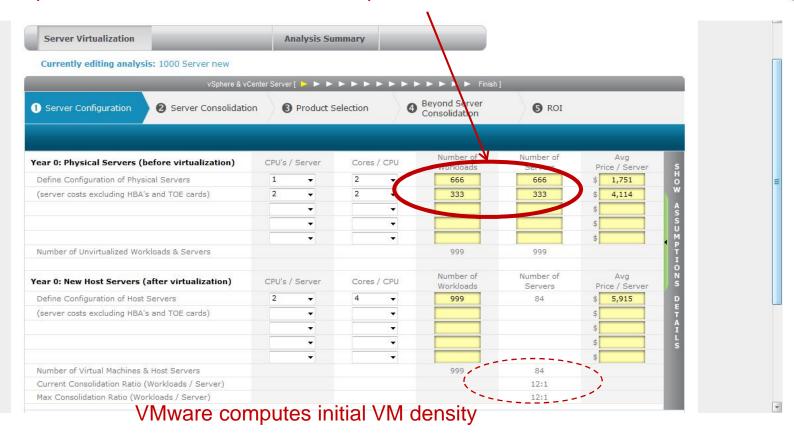
<u>http://roitco.vmware.com</u> - Transparent cost assumptions





#### **VMware Consolidation Calculation**

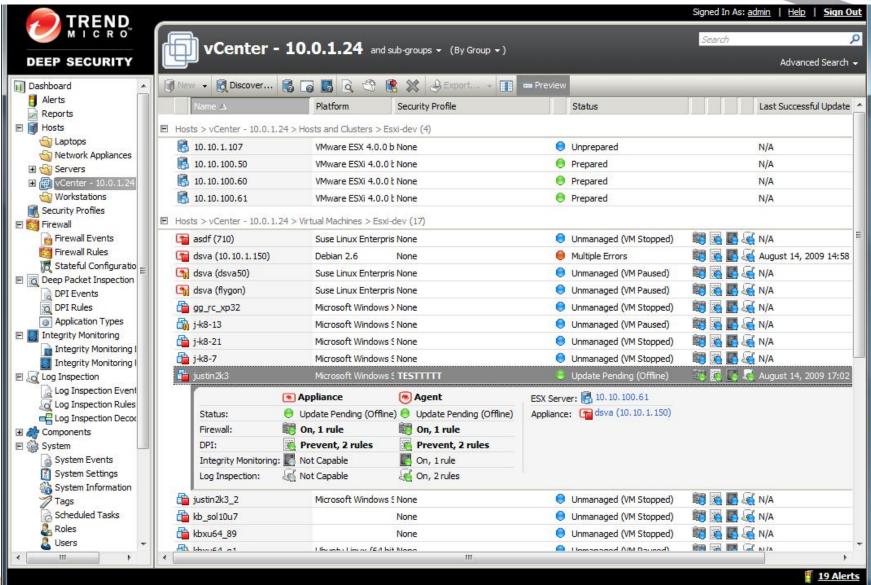
Only one input needed - # of servers or desktops to virtualize



- VMware model (~1.5 VM's per core) may be higher than typical customer VM density varies widely on age of hardware, type of workload
- 6:1, 12:1, 24:1, 80:1 server ratios all can be good, depends on # of HW sockets, cores
- Deep Security % savings valid at any starting consolidation ratio!



#### **Dashboard Visibility**



## L i ích c a vi c s d ng Agentless và Virtual Appliance

- Ti t ki m chi phí u t c b n (ít server v t lý h n → u t ít h n, ngu n và h t ng ít h n), h s u t ROI cao h n (xem các trang v ROI TCO calculation sau ây ho c vào http://roitco.vmware.com)
- Qu n lý d dàng h n (1 Deep Security manager có th qu n lý t i 100 Virtual Appliance), chi phí qu n lý (ít u thi t b h n) s d dàng h n.
- H th ng cbov theoth i gian th cv i tácd ng ca Smart Protection Network
- Không c n config security cho VM khi di chuy n VM gi a các server (policy bám dính theo VM)
- Ti t ki m chi phí nâng c p software n u s d ng tính n ng Virtual Patching, không c n restart server.
- Ti t ki m chi phí do nâng cao hi u su t khi không còn hi n t ng AV Storm









#### **Ask Security? Ask Trend Micro!**



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#### CLEAR CHOICE TEST: VIRTUALIZATION SECURITY

## New tools emerge to protect VMs

Testing reveals that no one product can do it all when it comes to VM security

#### BY DAVID STROM

s enterprises move toward virtualizing more of their servers and data center infrastructure, the security technologies that are plentiful and commonplace in the physical world become few and far between.

While few direct attacks on virtual machines



incorporated Blue Lane's software into its vShield

capabilities, they are not directly comparable. We developed a scorecard that indicates which vendors do a betterjob in various categories, but we're not naming an overall winner. In fact, a few of these vendors have teamed up to provide combined solutions. This coupled with the active mergers mentioned above means that this is a very dynamic category and you should expect further consolidations and changes.



#### NETRESULTS

Product name	Power	Broker		vSecurity		HyTrust Applia	ance	Virtual Ma	nagement Cen	ter	Deep Security
Company	Beyond	Trust Software		Catbird Networks		HyTrust		Reflex Syste	ems		Trend Micro
Price		t \$1,600 per se aintenance).	erver	\$1,995/socket.	1	\$1,000/host.		Each protect is \$600/soc	tive module ket.		\$200/VM for anti-malware, \$1,100/ VM for all protective modules.
Pros		ssword on of hosts.		Complex network pr features based on in	otective	Solid access cont and simple setup			sive set of security ross a wide feature		Reports that are clear and actionable and suitable for management.
Cons		nd line interfac	SC	ORECARD		U.T	)			a	Compliance is skimpy.
Total score	3.375		Prod	luct	Deep Security	HyTrust Appliance	Virtua Mgmt Cente	. Broke			4.25
			Repo	orting (25%)	4.5	3.5	3	3	3		
			Host (25%	management %)	4	4	4.5	3	3		
			Polic	y Controls (25%)	4	4	4	3.5	4		
FEATUR	ESS	SUMM/	User (25%	Management %)	4.5	4.5	4.5	4	2	11111	
Product, Vers	sion	URL, Price	Tota	I	4.25	3.875	4.0	3.375	3.0		Notable Features
BeyondTrust PowerBroker		Beyondtrus \$1,600/ser	2 DELC	NG KEY: 5: EXCEPTIONAL; 4: DW AVERAGE; 1: SUBPAR OR							Root ESX password protection
Catbird vSecurity 3.5	5	Catbird.con \$1,995/per		Yes		ESX/ESXi all v3.5 Compliance, and v4.; Citrix Xen Firewall/IDS		Deep inspection rules			
HyTrust Appliance v2	yTrust Hytrust.com No ppliance v2.1.2 \$1,000/host			ESX/ESXi all v3.5 and v4. Access contro compliance		Access control compliance	,	Root ESX password protection			
Reflex System v2.9	ms	Reflexsyster \$1,800/per				ESX only, a	all v3.5 a	and v4.	Access, Compl Firewall/IDS	iance	, Topo map, network zones, change tracking
Trend Micro Security v7.5		Trendmicro \$1,100/VM	.com	Either		ESX/ESXi v4; and VM		and	Antivirus, Firev IDS, Complian		Deep inspection rules, reports



## Back up slides for PCI DSS 2.0



#### **PCI DSS 2.0 Virtualization Guidelines**

PCI DSS 2.0 Virtualization Guideline	Required Controls
<ul> <li>1. Hypervisor environment is in scope</li> <li>- Hypervisor and supporting components must be hardened</li> <li>- Security patches applied ASAP</li> <li>- Logging/monitoring of hypervisor events</li> </ul>	<ul> <li>Deep Security DPI and FIM</li> <li>Virtual Patching Prevents VMs from being compromised to attack hypervisor</li> <li>FIM checks the integrity of vSphere utilizing Intel TPM/TXT</li> </ul>
<ul><li>2. One function per server</li><li>Physical servers had the same requirement, no change in behavior</li></ul>	Deep Security Firewall - Firewall ensures only requires ports and protocols are accessible
<ul> <li>3. Separation of duty</li> <li>Consider multi-factor authentication</li> <li>Access controls for both local and remote should be accessed</li> <li>Review and monitor RBAC controls</li> <li>Enforce least privilege where possible</li> </ul>	Deep Security Manager - Support for RBAC enables separation of duty of security policies
<ul> <li>4. Mixing VM's of different trust levels</li> <li>- In order for in-scope and out-of-scope</li> <li>VMs to co-exist on the same hypervisor</li> <li>the VMs must be isolated from each other</li> </ul>	Deep Security Firewall and IDS/IPS - A combination of VLAN and per VM firewall and IDS/IPS provides the isolation and visibility into inter-VM traffic required



#### **PCI DSS 2.0 Virtualization Guidelines**

PCI DSS 2.0 Virtualization Guideline	Required Controls
<ul> <li>5. Dormant VMs and VM snapshots</li> <li>- Access should be restricted</li> <li>- Ensure that only authorized VMs are added and removed</li> <li>- Recognize that VMs are dynamic and state cannot be assumed</li> </ul>	Deep Security Agentless DPI & AV - Automated VM discovery via real-time integration w/ vCenter - Dormant VMs are protected by the Virtual Appliance when first powered on eliminating 'stale' protection policies
<ul> <li>6. Immaturity of monitoring solutions</li> <li>Traditional tools do not monitor inter-VM traffic</li> <li>Virtualization tools are still immature compared to their physical counterparts</li> </ul>	Deep Security IDS/IPS, FIM & LI - Deep Security IDS/IPS provides visibility into inter-VM traffic - Integrity Monitoring provides visibility into unauthorized changes to guest-VMs and the hypervisor - Log Inspection provides visibility into security events occurring to guest-VMs
7. Information leakage - Increased risk of information leakage between logical network segments & between logical components	Deep Security (all modules) - IDS/IPS, FIM and Log Inspection provides visibility as shown in #6 above - Firewall reduces the VMs attack surface



#### **PCI DSS 2.0 Virtualization Guidelines**

PCI DSS 2.0 Virtualization Guideline	Required Controls
<ul> <li>8. Defense in depth</li> <li>Traditional security appliances cannot protect virtual</li> <li>Traditional agent-based security products can impact performance</li> </ul>	Deep Security (all modules)  - Automated VM discovery via real-time integration w/ vCenter & new VMs are autoprotected w/ a default security profile  - Protection for physical, server VMs, VDI, hybrid cloud, and public cloud
<ul> <li>9. VM Hardening</li> <li>- Harden VMs (OS &amp; Apps) by disabling unnecessary services, ports, interfaces, and devices</li> <li>- Send logs off-board in near real-time</li> <li>- Establish limits on VM resource usage</li> </ul>	Deep Security and VMware - IDS/IPS & firewall hardens VMs - Integrity Monitoring provides visibility into unauthorized changes to guest-VMs - Log Inspection provides visibility into security events occurring to guest-VMs & forwards in real-time
<ul> <li>10. Cloud Computing</li> <li>Cloud service provider must provide sufficient assurance that the scope of PCI compliance is sufficient</li> <li>Customer is required to provide additional necessary controls</li> </ul>	Deep Security and SecureCloud  - Deep Security protects VMs in enterprise, hybrid cloud and public cloud environments  - SecureCloud provides encryption services independent of cloud provider ensuring only authorized personnel can access the data
	8. Defense in depth - Traditional security appliances cannot protect virtual - Traditional agent-based security products can impact performance  9. VM Hardening - Harden VMs (OS & Apps) by disabling unnecessary services, ports, interfaces, and devices - Send logs off-board in near real-time - Establish limits on VM resource usage  10. Cloud Computing - Cloud service provider must provide sufficient assurance that the scope of PCI compliance is sufficient - Customer is required to provide